



MORTGAGE BANKERS ASSOCIATION OF FLORIDA

16th Annual Eastern Secondary Market Conference

66th Annual Convention

June 18—20, 2019

EXHIBITORS

The exhibit schedule at a glance is below! We allowed plenty of time with all receptions / breakfast / breaks and lunch in the exhibit room. We have a “Go Fish” game planned for Wednesday evening. Inside is the exhibit floorplan, including the company description and contacts you will meet.

Welcome to all. Enjoy!

Tuesday, 6/18

5:30 PM Exhibits Opening Welcome Reception

Wednesday 6/19

8 AM Breakfast with the exhibitors

10 AM Refreshment Break with exhibitors

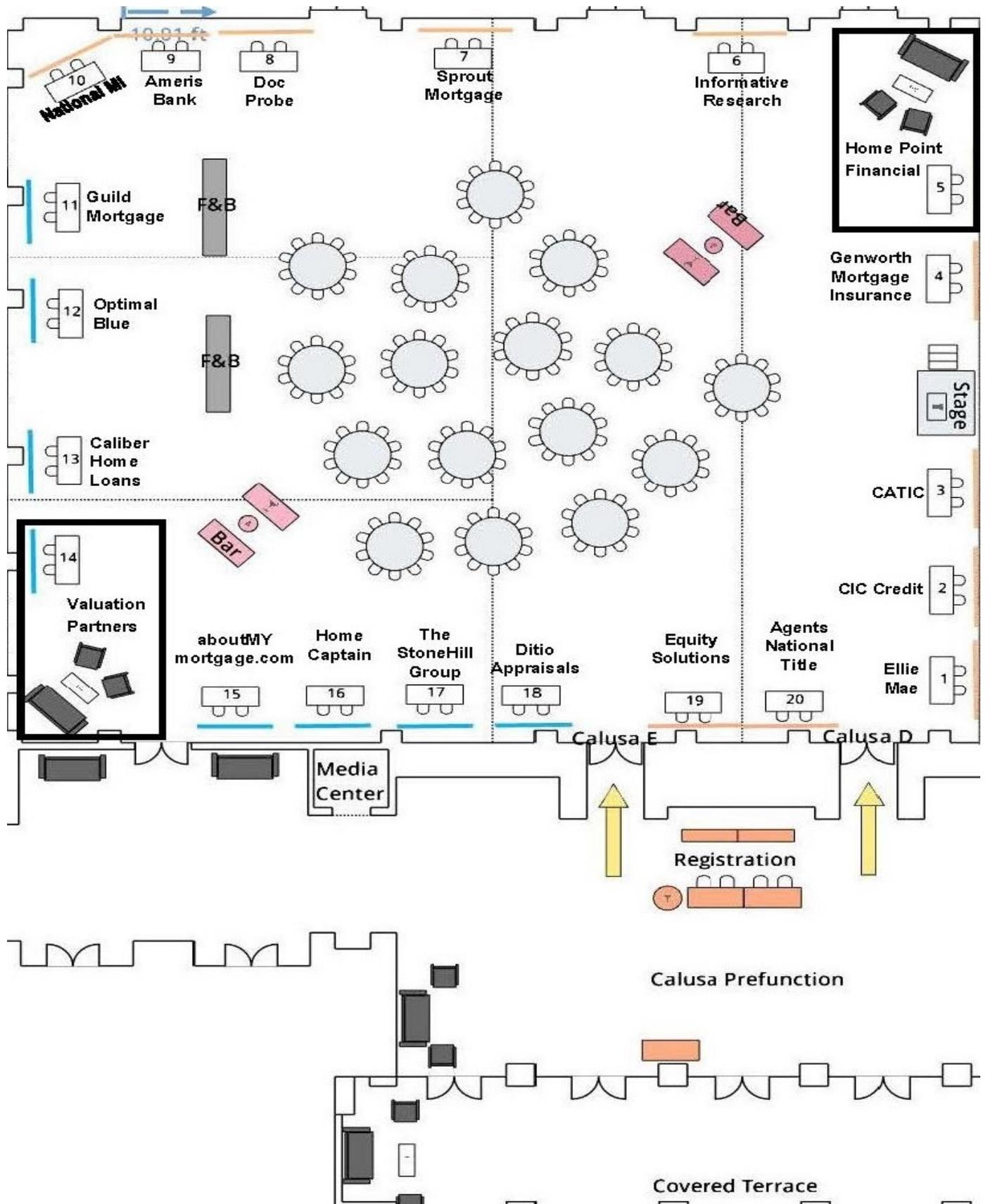
11:30 AM Lunch with exhibitors

3 PM Refreshment Break with exhibitors

5:30 PM Evening Reception with exhibitors *GO Fish Game takes place tonight

Thursday 6/20

7:30 - 9 AM Breakfast with exhibitors (final exhibit time.)



#15

aboutMYmortgage.com

Naples, FL 34109
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Mauro Appezzato-Mauro@aboutMYmortgage.com
Nitin Dave-Nitin@aboutMYmortgage.com
Brad Wollman-Brad@aboutMYmortgage.com

aboutMYmortgage.com is an advanced customer retention program. If you are a mortgage servicer, or own mortgage servicing rights, aboutMYmortgage has something valuable to offer you.

aboutMYmortgage.com's patented process links mortgage customers who are contemplating refinancing their mortgage with another lender back to their existing mortgage servicer, thus providing the servicer the opportunity to offer their customer valuable information about the customer's existing mortgage, a home equity loan, refinancing options, purchase loan, bi-weekly mortgage payments, mortgage modification and/or other products that the servicer offers.

No Collection of PII - No Query of Lender Database Required - Exclusive Leads for a Reasonable Price - Customized Marketing Campaigns Available.

#20

Agents National Title

Orlando, FL 32810
(407) 456-1888

Stewart Holley-Sholley@agentstitle.com
Kristy Johnson-Weller-kweller@agentstitle.com
(954) 205-8171

Agents National Title Insurance Company (ANTIC) is a title insurance underwriter servicing independent title agents throughout the country, offering a full range of title insurance and related services from legal, underwriting, and claims to education, escrow, and lender relations. Headquartered in Columbia, MO, ANTIC holds licenses in 36 states and has regional offices in Florida, Texas and Indiana. ANTIC is a subsidiary of Incenter with offices in Charlotte, Denver, Los Angeles, New York, Manila, Philippines and Saint Paul, Minnesota. Incenter employs approximately 1,000 professionals worldwide. For more information, please visit www.agentstitle.com

Notes: _____

#9

Ameris Bank

Marietta, GA 30067
(770) 578-3606

Jessica Lapresi-jessica.lapresi@amerisbank.com
Jill Gainer-jill.gainer@amerisbank.com

From our earliest beginnings in 1971, our founders envisioned a bank known for its steadfast combination of character, service and value. We continue to hold true to these core traits, while also capitalizing on innovative products and services.

- Total assets are over \$11 billion
- Over 100 full-service banking and mortgage locations
- Over 26 years of asset growth
- Parent company, Ameris Bancorp, is publicly traded on the NASDAQ under ABCB
- In 2018 Ameris Bank financed over \$2.7 billion in businesses, over \$125 million in personal financing needs, and over \$6 billion in home loans.

Throughout our history, Ameris Bank has experienced and is continuing to experience progress, innovation and development. Regardless of our expansion and growth, Ameris Bank will always stay true to our roots: a high-performing community bank with an emphasis on providing exceptional customer experiences.

#13

Caliber Home Loans

Jacksonville, FL 32256
(904) 551-2424

Michael Azzarello, CMB
mike.azzarello@caliberhomeloans.com

Sylvia Fiorenza sylvia.fiorenza@caliberhomeloans.com
(469) 912-3522

Caliber Home Loans is headquartered in Coppell, TX, and is a full-service mortgage company that originates and purchases loans in 50 state. Caliber's Correspondent Lending Channel purchases delegated and non-delegated conventional and government agency products via best efforts or mandatory delivery from our approved Correspondent Lender clients. Good pricing, minimal agency overlays and our service levels are excellent. Caliber retains the servicing on the majority of originations and we service over \$150 Billion for Fannie Mae, Freddie Mac and GNMA. Caliber also offers a full suite of Non-Agency mortgage products we refer to as Caliber Portfolio Loans (CPL). These mortgage loans are QM and Non-QM products for borrowers who do not meet agency or prime jumbo guidelines and have become very popular.

Please let Mike know if you would like more information about our Correspondent Lending program!



#3

CATIC

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Christopher Condie-ccondie@catic.com

(407) 373-7124

Stacey Morey-smorey@catic.com

(407) 635-6515

CATIC is a 50-year-old title insurance company that truly believes in the role of the independent title agent in the conveyancing and closing processes. CATIC has been providing title insurance and real estate services since 1966. We issue our policies through a network of more than 2,000 attorney and independent title agents and currently do business in Florida, Connecticut, Massachusetts, Rhode Island, Vermont, Maine, and New Hampshire. We are an underwriting member of the American Land Title Association, the North American Bar-Related Title Insurers, and the Florida Land Title Association. For our stability and dependability in the market, CATIC has earned an A' rating from Demotech.

Combining decades of industry experience, we will work **collaboratively** with you to effectively and efficiently meet your needs and those of your customers. We understand your business and recognize the challenges you face. We strive to be **approachable** and to treat your inquiries with professionalism and respect. Your questions and concerns will be handled **timely**. We know that you often need answers fast. We endeavor to be available 24/7 to get you the answers you need when you need them. We are **innovative**, always looking for ways to help you succeed. Our business is to make your business successful. We **WILL NOT compete** with you. The marketplace is competitive enough without having to compete against your title underwriter too.

#2

CIC Credit

Goodlettsville, TN 37072
(813) 205-1397

Theresa McCoy-tmccoy@iccredit.com

CIC Credit provides Tri-Merge Credit Reports, Soft Pre Qual Reports, 4506T, VOE from The Work Number, Flood Determinations, AVM and many other financial information tools provided specifically for the Mortgage Banking industry. CIC Credit also provides ancillary products and services with their credit reports such as a full suite of CreditXpert tools and Rapid Rescores. CIC Credit has many technology integrations available for a variety of software and LOS services. CIC Credit prides itself on excellent customer service, fast and accurate verifications and added value to its mortgage banking clients.



#18

Ditio Appraisals APF

Naples, FL 34109
(888) 696-9689

Ronan Jones-info@ditio.com

Robert O'Leary-info@ditio.com

Ditio Appraisals is a premier provider of residential real estate appraisal services. We are an appraisal firm that offers an exceptionally prompt and professional product supported by our full-time in-house staff. This consistently results in a seamless and thorough appraisal process from order to delivery.

#8

DocProbe

Lakewood, NJ 08701
(732) 333-2579

Richard Scudder-rscudder@docprobe.net

DocProbe makes trailing documents easy for lenders to collect final/trailing documents post loan closing in a systematic, efficient, and trackable way. We offer complete fulfillment by retrieving the documents, auditing, ensuring corrections, and shipping to the investors/document custodians. We work directly with title companies, attorneys and investors to ensure each document is accounted for. Documents, activity and reporting tools are accessible via our cloud-based software. The system is fully integrated to allow the final documents to flow into our clients' LOS system. All documents are sent to your investors on time. No Penalties. Guaranteed. Thanks to our internal system and large volume, DocProbe offers this service to lenders at fees that result in reduced operational cost with no forward need to staff for trailing documents. Reach out to info@docprobe.net or call 866-486-0554.

#1

Ellie Mae

Pleasanton, CA 94588
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Scott Segal-scott.segal@elliemae.com

Dewayne Starling, AMP, CMB

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Ellie Mae is the leading cloud-based platform provider for the mortgage finance industry. Ellie Mae's technology solutions enable lenders to originate more loans, reduce origination costs, and shorten the time to close, all while ensuring the highest levels of compliance, quality and efficiency. Visit EllieMae.com or call (877) 355-4362 to learn more.

#19
Equity Solutions

West Bloomfield, MI 48322
(248) 579-9928

Bill Cannova-kaileigh@esusa.net

Equity Solutions provides a full range of services to help ensure lenders meet the stringent regulatory compliance requirement in today's market. Combining the comprehensive knowledge of our skilled staff, advanced technology and a national panel of licensed and certified appraisers we ensure your business objectives are met, while keeping your time and cost in mind.

We work closely with each one of our clients to develop a strong understanding of their goals and objectives and then personalize the experience through a plan centered around their needs. Coupled with proactive communication, consistent quality, attention to detail, enhanced technology and your own dedicated team we build customer relationships that add value to the overall experience. With a full range of products, you can save time and money by letting Equity Solutions handle all the heavy lifting. Let us show you how making Equity Solutions a part of your team could be the smartest decision you ever made.

#4 Genworth Mortgage Insurance

Raleigh, NC 27615
(800) 388-5899

Dawn Henshaw-dawn.henshaw@genworth.com

At Genworth Mortgage Insurance, we believe in people. Especially the ones who don't have a 20% down payment, but who have earned the right to be homeowners. We're here to help you get more people into homes - with faster processes, competitive MI rates, and simplified guidelines. **Let's help someone buy a house today.**



Notes: _____

#11 Guild Mortgage

Jacksonville, FL 32216
Don Daniel-ddaniel@guildmortgage.net
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Jana Hatten-jhatten@guildmortgage.net
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Eric Spicher-espicher@guildmortgage.net
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Guild Mortgage - Own what matters. Guild Mortgage is a leading independent mortgage lender in the United States, specializing in residential home loans. For more than 56 years, we've grown through referrals by focusing on doing what's right. With over five decades of experience in providing loans, service, and expertise to homebuyers, Guild Mortgage upholds an enduring presence in the lending community. By strategically meeting the ups and downs of the real estate and financial markets, Guild has remained steadfast in its mission to provide affordable home financing, unsurpassed service, and a dedicated workforce to meet our customers' needs. Guild is now a nationally recognized mortgage banking company with more than 250 branches and satellites serving homebuyers throughout the United States.

Grow with Us - Join Guild's talented team and build your career with us. Guild is looking for bright, energetic, and creative people who like the idea of building for the future and helping others. We have a solutions-oriented leadership approach and a company culture that encourages teamwork and entrepreneurial thinking. Our benefits package includes medical, dental, and 401(k). Visit [Switch to Guild.com](http://SwitchtoGuild.com) to learn more about the Company, Culture, Products and Technology.



Notes: _____

#16

Home Captain, Inc.

Brooklyn, NY 11235

(843) 793-7484

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Gina Black- gina.black@homecaptain.com

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Mike Hallman-mike.hallman@homecaptain.com

(469) 877-7500

Home Captain is a veteran-owned, real estate technology platform that helps shepherd prospective home buyers through the home buying process, delivering value to home buyers, mortgage banks, and real estate agents. Home Captain's concierge team uses an algorithmic matching process to pair pre-qualified prospective home buyers with an agent in the company's curated network of over 32,000 participating real estate agents. The concierge team, comprised mainly of military spouses, acts as the liaison between the loan officer, home buyer, and real estate agent to ensure that home buyers successfully navigate the home buying journey. Through the Home Captain platform, mortgage banks are regularly able to increase their application-to-closing conversion rates by three to ten times.

Additionally, Home Captain has effectively transformed the portfolio retention market by utilizing predictive analytics to identify, remarket, and recapture at-risk home loan customers. As lending organizations shift from a regional to national markets in an effort to offer more digital products, many borrowers are unaware that their current lender is able to provide home loans in their relocated market. Home Captain has worked with several large-scale lending institutions to understand the issue, the consumer behaviors, and the impact that this portfolio loss had on the lender and borrower. Home Captain has developed analytics to determine the likelihood that a consumer would retire a loan and created an outreach process to educate those customers on the value of staying with their current lender as they transition to their new home.

#5

PREMIUM EXHIBITOR

Home Point Financial Corporation

Ann Arbor, MI 48105

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(630) 728-9594

Home Point Financial is dedicated to serving the Correspondent client by offering best effort through mandatory delivery options. Home Point's goal is to help our clients leverage our skills to grow their production and profitability. With highly experienced account executives and dedicated support specialists assigned to each client, we always work hard to exceed your expectations.

#6

Informative Research

Garden Grove, CA 92843

(800) 473-4633

Kimberly Donova-kimberlyd@informativeresearch.com

Dan Gilbreth-dang@informativeresearch.com

Informative Research is a fintech leader that offers lenders a wide range of solutions for each step in the loan cycle. Their solutions include the TriMerge Credit Report, Trended Credit Data, CreditXpert Solutions Suite, Flood Certifications, 4506-Ts, and their cost-effective SoftQual solution, which has been proven to **save lenders up to 70% on credit report costs**. As the only company in their market space with 3 security certifications, IR is committed to protecting consumer data and the lenders' process so you can maximize your time and profits. Go to informativeresearch.com for more details on how you can simplify your success with one vendor, less fees, and better service.

#10

National MI

Plantation, FL 33313

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Domenic Melillo-domenic.melillo@nationalmi.com

(919) 414-2011

Courtney Salario-courtney.salarior@nationalmi.com

(813) 695-3581

National MI began with a promise to restore trust in the mortgage industry. We are keeping that promise. We move MI forward through innovation, take a straightforward approach to both our products and practices to ensure lenders' confidence in the loans they place with us, and treat every customer as if they are our only customer. We've established credibility in the industry by building a strong company with no legacy risk, demonstrating a track record of performance and growth, and delivering innovative mortgage solutions that are clear and concise. We help more people realize the dream of getting into a home, which contributes to the revitalization of our economy and residential communities.

Moving MI Forward

- Pioneering 12-month rescission relief: Rescission relief after 12 timely borrower payments, providing peace of mind and certainty of coverage to lenders.
- Offering the best terms of coverage: Unsurpassed investigation relief and appraisal overstatement protection - for no surprises.
- Pledging a sensible and fair underwriting approach: A Sensible Servicing approach in which we commit to an intention not to investigate and rescind coverage by considering "life events."
- Putting customers first, always: Built to pay claims and committed to doing the right thing for our customers.

#12

Optimal Blue

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Michael Klawon-mklawon@optimalblue.com

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Steve Baselice-sbaselice@optimalblue.com

972-781-0200

Optimal Blue, a financial technology company, operates the nation’s largest Digital Mortgage Marketplace, connecting a network of originators and investors and facilitating a broad set of secondary market interactions. More than \$750 billion of transactions are processed each year across the Optimal Blue platform. For more information, please visit www.optimalblue.com

#7

Sprout Mortgage

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Steve Morse-sam.bjelac@sproutmortgage.com

Robert Trahan-robert.trahan@sproutmortgage.com

Sprout Mortgage is a rapidly growing Non-QM lender whose innovative products, flexible qualifying criteria & common-sense underwriting provide tailored lending solutions for residential RE investors, self-employed borrowers & those with recent credit events. We provide customized training and marketing materials to help our broker and correspondent lender clients succeed.

Notes: _____

#17

The StoneHill Group, Inc.

Atlanta, GA 30338

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(877)399-1936 or info@stonehillgroup.com

EXCEPTIONAL QC AND LENDER SUPPORT

The StoneHill Group has been, for over 23 years, a premier provider of domestic mortgage outsourcing solutions helping mortgage lenders improve loan quality and manage risk.

We offer a complete range of QC solutions to help meet all investor and regulatory requirements. Services include QC program development and audit services, due diligence, underwriting, post-closing, MERS services, and FHA/VA insuring.

Why Lenders Choose The StoneHill Group.:

- We delivery QUALITY with a sense of urgency
- SSAE 18 / SOC 1 and SOC 2 Compliant
- Audited Financials
- Veteran Owned, US based Company-
- All Domestic Service Provider
- Over 23 successful years of providing quality solutions
- Nationwide coverage
- State of the art network and facilities
- Dedicated and Experienced team of mortgage professionals, partnership mentality
- SAFE Act compliant
- Dunn and Bradstreet, S&P, Moody’s, Fitch, and Kroll approved.

#14

PREMIUM EXHIBITOR

Valuation Partners

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Jim Flood-jflood@valuationpartners.com

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Valuation Partners, a leading nationwide AMC, in business for 35+ years and offers a unique business model that separates us from our competitors. Utilizing our extensive panel of experienced appraisers and The William Fall Group 100+ staff appraisers nationwide, Valuation Partners is able to provide reliable and actionable origination, review, and desktop appraisals, appraiser-assisted valuation reports, AVMs, and property condition inspections.

