



**National MI University is delighted to host Dr. Bruce Lund presenting for  
MBAC, MBAG, MBAF, & TNMBA**

**Join us for a webinar on Jun 11, 2020 at 10:00 AM EDT.**

[CLICK HERE TO REGISTER](#)

Did you know that for every 100 past clients in your database you could get 1-3 additional loans per month? Most Loan Officer's business is traditionally spent on building referral partners and purchase business - and for good reason. But are you sitting on acres of diamonds with your own past client database? This is especially important for 2020 forecasts with low rates and refinances. Use our past client database scripts to "find new money" and incorporate annual reviews as part of your unique customer experience to drastically increase referrals and repeat business.

Bruce Lund, Ph.D. is the founder and director of 90-Day Sales Manager™, a sales training business which he launched in 2017 and has become one of the fastest growing programs in the country. Dr. Lund takes pride in his versatility of coaching top one-percenters, new sales professionals, and everything in between. He does this through a "heart of a teacher" approach using his Ph.D. in Behavioral Science to accelerate business growth in a fun, dynamic way.

After registering, you will receive a confirmation email containing information about joining the webinar.