



MORTGAGE BANKERS ASSOCIATION OF FLORIDA

Certified Mortgage Banker Profile



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1. What are your responsibilities at your present firm?

Sales, loan production, training, assistance to loan officers, Production flow and overall management.

2. How long have you been a CMB? When and why did you choose to become a Certified Mortgage Banker?

I have been a CMB for approximately 15 years. I am a residential CMB. I wanted to become a CMB to further my interest in the industry, to learn more about the industry, to become an expert in my field and to separate myself from the everyday people that work in this industry, but do not see it as a career. I also set out to challenge myself.

3. Other than the CMB designation, do you hold any other designations or awards inside or outside the mortgage banking industry?

I have had numerous awards and designations. I have been awarded Affiliate of the Year twice by the Grand Rapids Association of Realtors. I have had numerous MBA awards and designations. I have had awards from the Michigan Mortgage Lenders Association, The Grand Rapids Home Builders Association and the Grand Rapids Association of Realtors and the Better Business Bureau and others.

4. Since obtaining your CMB, what have you done to give back to the mortgage banking industry?

I have held office at my local mortgage lenders association. I have held office, including President of my state Association. I have done many speeches, talks and visits for various lenders, Realtors, Home Builders and local non profits. I have been a director for the Grand Rapids Home Builders Association. I have been on numerous nonprofit boards and active in certain capacities. I have been very active in giving to local charities.

5. Outside of mortgage banking, what are your other interests and/or hobbies? Do you volunteer for any community or school groups?

Golf, travel, my wife, kids, family. I do a lot of volunteer work, I volunteer for three or four community organizations.

6. What would you say to others considering becoming a CMB Candidate? What were your challenges in becoming a CMB? What advice would you give to those considering becoming a CMB?

Be eager. Ask questions. Look to shadow experienced people. Do not consider this as a job; this is a career. Volunteer, investigate, ask more questions, ask why.